

## Message Text

CONFIDENTIAL

PAGE 01 MOSCOW 16526 180826Z

17

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 DODE-00 NRC-05 NSAE-00 TRSE-00

ERDA-05 CIAE-00 COME-00 EA-07 ACDA-05 MC-02 /044 W

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P 180632Z NOV 75

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC PRIORITY 6847

C O N F I D E N T I A L MOSCOW 16526

REF: (A) STATE 271023; (B) STATE 272080

E.O. 11652: GDS

TAGS: ESTC, UR, US

SUBJECT: DENIAL OF IBM EXPORT LICENSE FOR INTOURIST COMPUTER  
SYSTEM

1. EMBASSY NOTES APPARENT DISPARITY BETWEEN REFTELS  
REGARDING ACTION TO BE TAKEN IN MOSCOW REGARDING DENIAL OF EXPORT  
LICENSE. PARA 2 REF A ADVISES AGAINST EMBASSY PARTICIPATION  
IN IBM MEETING WITH CUSTOMER HERE, WHILE PARA 2 REF B NOTES  
DEPARTMENT BELIEVES EMBASSY PARTICIPATION "APPROPRIATE".

2. ALTHOUGH IT APPEARS UNLIKELY THAT EMBOFF'S PRESENCE WILL  
HAVE SIGNIFICANT IMPACT ON WHATEVER DECISION SOVIETS MAY TAKE  
IN RESPONSE TO DENIAL ACTION, IF NO OTHER US FIRMS HAVE APPEARED  
ON HORIZON AS POTENTIAL RIVAL BIDDERS FOR THIS CONTRACT WE  
PERCEIVE NO PROBLEM IN EMBOFF'S ACCOMPANYING IBM REPRESENTATIVES.

3. PLEASE ADVISE SOONEST.

MATLOCK

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** STRATEGIC TRADE CONTROLS, EXPORT LICENSES, COMPUTERS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 NOV 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** greeneet  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MOSCOW16526  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750400-1066  
**From:** MOSCOW  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19751133/aaaabcxq.tel  
**Line Count:** 48  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 271023, 75 STATE 272080  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** greeneet  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 16 JUN 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <16 JUN 2003 by BoyleJA>; APPROVED <27 OCT 2003 by greeneet>  
**Review Markings:**

Margaret P. Grafeld  
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06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** DENIAL OF IBM EXPORT LICENSE FOR INTOURIST COMPUTER SYSTEM  
**TAGS:** ESTC, UR, US, IBM  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006